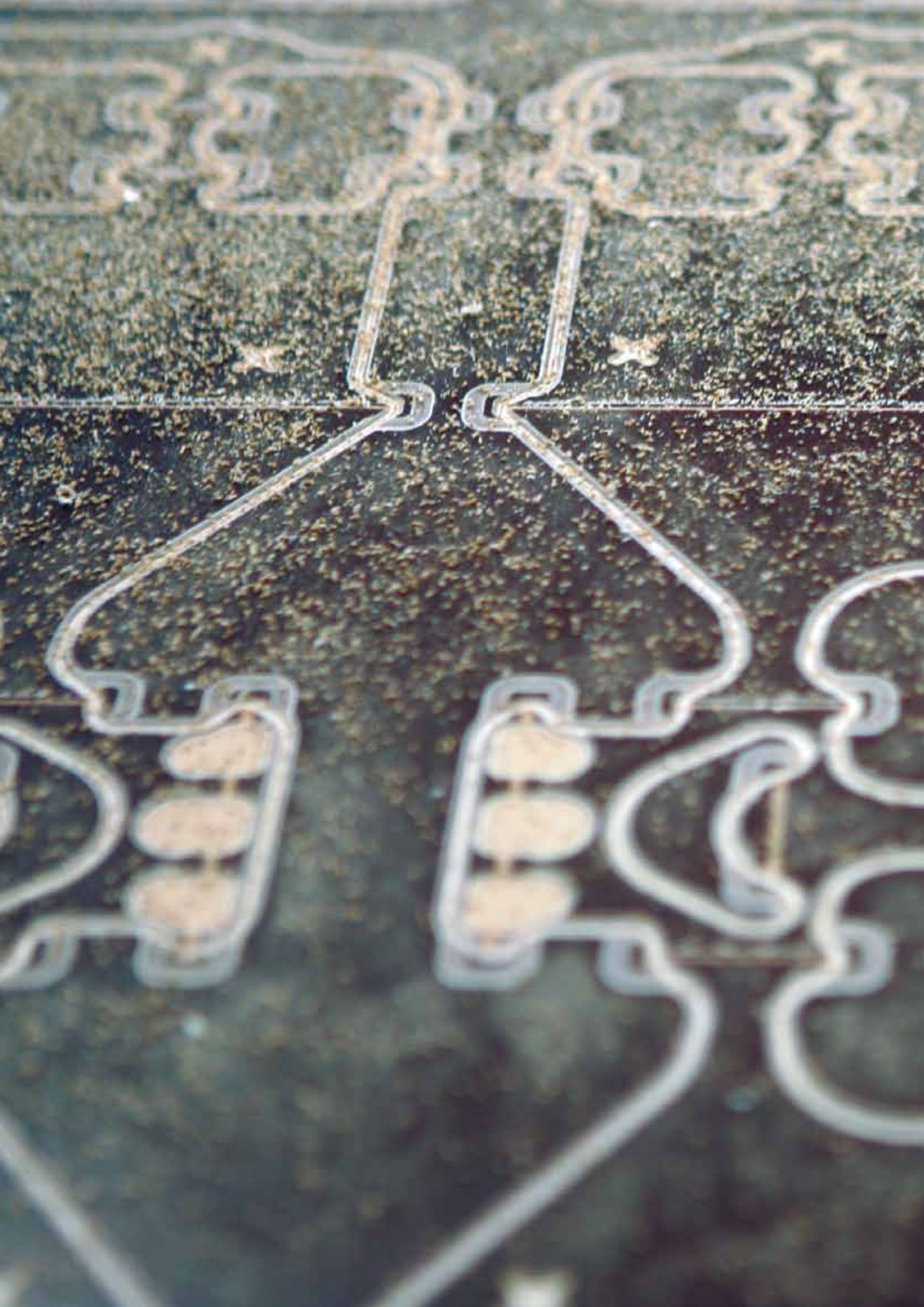


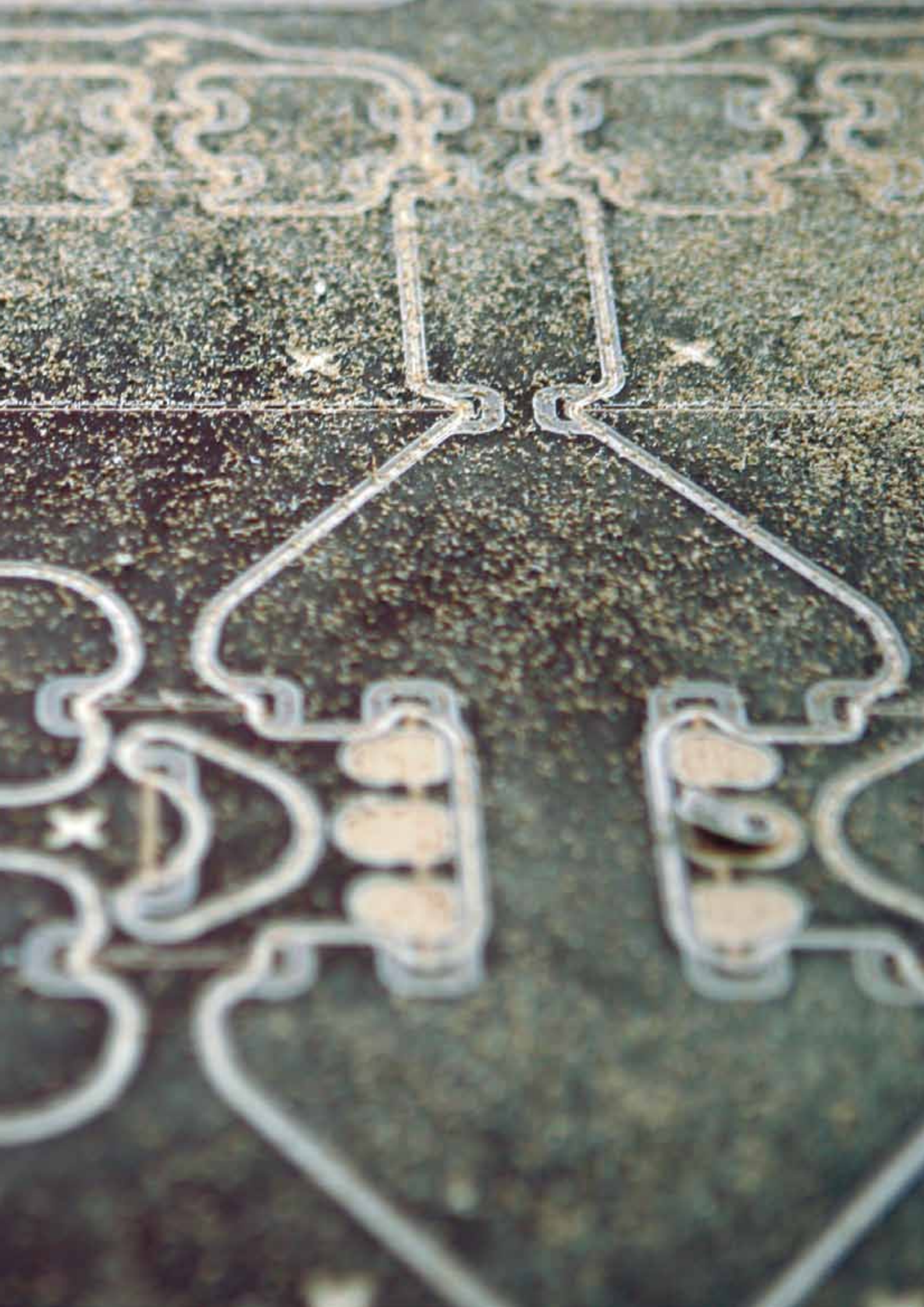


Global Die
Technology

PRESS KIT **2014**







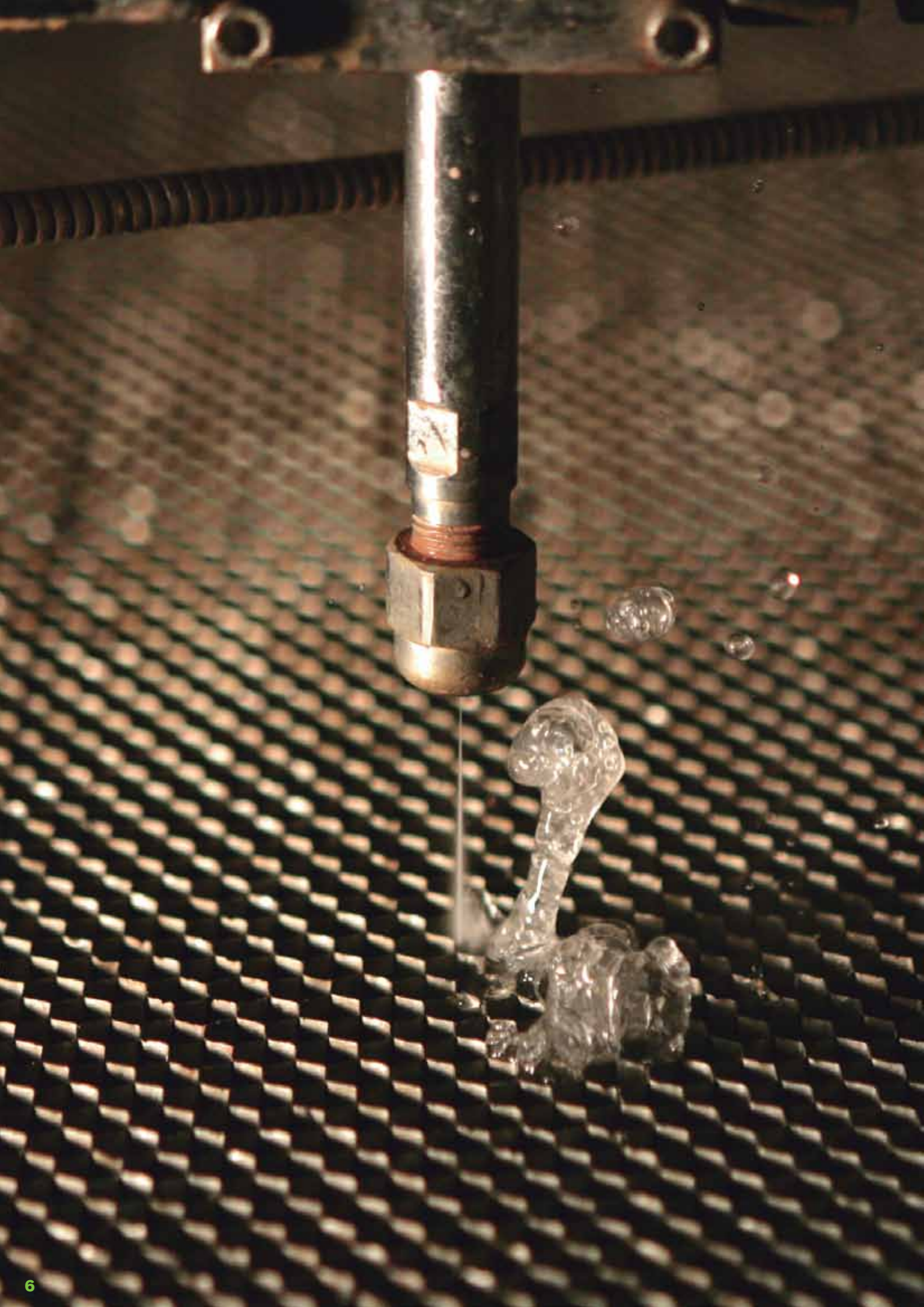
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DELTA DIE TECH

Presentation

DELTA provides professional solutions to the packaging industry since 1950. Since we first started we are a benchmark company thanks to our commitment to service and innovation capacity. We have the latest technology in order to meet the market requirements and our own R+D+i department to be prepared for the challenges of tomorrow.

From Barcelona, we offer our products and services in over 25 countries around the world: France, Portugal, Algeria, Malta, Egypt, Saudi Arabia, UAE, India, Malaysia, Cuba, Mexico, Colombia, Ecuador, Uruguay and Chile, among others.

Accuracy: Our great principle

Accuracy is the main value of our work. Our goal is the pursuit of excellence in all our products and services, working with accuracy and conviction in everything we do.

Philosophy and Values

DELTA is a family business that has a philosophy of continuous search for customer satisfaction through a long term system of human relations.

We strive to build a company where everyone can BE and CREATE, a responsible and caring organization towards our close environment. For this reason, we have developed the DELTA VALUES project in 2014 which aims to allocate part of the company's profits to support social, economic, environmental, cultural and sporting projects.

DELTA always seeks to offer the best products and excellent services. In this regard, in 2013 we created our own quality seal: DELTA QUALITY. On the one hand, this seal is the result of the need for demanding more of ourselves than the official quality, safety and environmental standards do; and on the other hand, the need for having a dynamic tool that can be updated every day and the continuous interaction with our customers, too.

Initiative, responsibility, and teamwork are essential skills to work at DELTA:

Mission We are a service provider company in the field of packaging that manufactures precision tooling.

Vision We create positive partnerships with our clients, suppliers and employees, in order to achieve a continuous improvement and the efficiency of our services and products.

Values We believe that attitude is above ability when it comes to create long term relationships with clients, suppliers and employees. We strive to build a sustainable and caring company towards environment and society.

History

The company was created in Barcelona in **1950** with the aim of making the dies that local companies in the packaging sector had to buy abroad. At that time the company had a staff of eight employees.

Over the following decade, DELTA professionally evolves and acquires specific machinery for the manufacture of dies and thus be able to compete with European leaders in this sector.

In 1980, the technical development and the purchase of cutting-edge machinery make DELTA a benchmark in the manufacture of tooling for die cutting machines. In the 90's, Delta became the most important supplier for manufacturers of packaging thanks to innovation, its top service and quality products.

The second generation of the family business starts playing a leading role in the company in 2012 and boosts it worldwide. A strong investment in human capital and high-tech machinery is carried out.

DELTA is today a benchmark company in this sector that offers its services in over 25 countries around the world. It has a staff of 39 employees which includes its own R+D+i department, where there are two people working full time to research and develop solutions for tomorrow and a quality department with four people working in it. Additionally, Delta has an external team of three trade representatives in the Americas in order to provide a service closer to our customers in these countries.

DELTA has signed several cooperation agreements with the following companies with the aim of improving the productivity and quality of our clients' products: (1) ELCEDE, German manufacturer of machinery, (2) KOSKISEN, Finnish wood supplier, (3) PERIVO, Dutch designer and manufacturer of tooling, and (4) AS-CAMM Catalan Association of molds and dies.

DELTA is part of the European Diemakers Association, an organization with extensive experience and located in Nuremberg which includes nearly 200 die-cutting companies and their suppliers, which is responsible for creating technical standards for this sector and acts as a forum for the mutual exchange of experience.



Quality, efficiency and professionalism

The fact that we've been a benchmark in the market for decades is a clear sign that we do a great job. We analyze, design, and manufacture according to the needs of our clients and with responsibility when facing any new challenge.

Facilities and equipment

In 2014 DELTA leaves the industrial estate of L'Hospitalet de Llobregat after almost twenty years to land in the industrial estate in La Marina de Gavà, a new generation estate offering the most advanced solutions in design, architecture and services.

The new DELTA industrial unit covers an area of 4.807 squared meters. This is a change of location and space which we are pleased to announce and that gets the company in shape for the foreseeable future. DELTA is moving to a modern building that will enable to expand those products and services that our customers demand, and which are not possible to carry out in the current unit.

Thus, Delta will be able to improve its manufacturing processes, its quality control, environmental responsibility, its innovation projects or working conditions of all the employees, among other things.

Products and Services

The quality and accuracy of our products is guaranteed by a specialized staff and a highly technical manufacturing process. Delta designs and manufactures all types of tooling for any die cutter machine.

More than 60 years of experience have enabled us to create an array of characteristics of our products and our customers' needs; we call it DELTA RECOMMENDS. By introducing a number of variables on the characteristics of the die machines, the number of boxes to be manufactured and the type of final packaging, DELTA recommends the most suitable characteristics of the tools to be manufactured.

In 2013 Delta launched a new line of die machines called CROMA 638. The CROMA dies arise due to the need of our customers of having single-use tooling, in accordance with the DELTA manufacturing and materials quality.



Flexible Die Solutions

Our certifications

On an annual basis, DELTA passes the TÜV Rheinland audits on the official certification of Quality Management System ISO 9001, the OHSAS 18001 seal and the ISO 14001 environmental management.

Beyond these official seals, we demand ourselves a higher standard of quality due to our own quality seal: DELTA QUALITY. This new label identification goes beyond the official certificates: it is our utmost commitment to provide a final product and an efficient service according to rigorous and strict control parameters. The continuous improvement of our processes enables to increase the degree of strictness on our own quality seal every year. Furthermore, DELTA QUALITY compels us to an utmost commitment in regard of taking care of our close environment and our own working conditions.

DELTA offers expert providers who maintain constant control and care for the environment with efficient and high quality materials, carrying out a very precise work with a cutting-edge technology.



Human capital

The DELTA staff is, together with our customers, the most important asset of the company. Responsibility and thoroughness in all projects is what sets us apart. Rigor, commitment and teamwork makes all DELTA staff get integrated in one way or another with each of our clients' present and future projects, and thus offering the best solutions and the most efficient products.

Currently our staff is composed by 39 people distributed in the following departments: administration (4) commercial (3) planning projects for clients (4) CAD design (6) Production (16) quality (4) R+D+i (2).

DELTA has a sales team of 3 people and has three representatives in the Americas. Our objective is that the customer sees DELTA as a close and committed partner.

Concurrently with commercial work, every customer has a personal consultant that plans and controls all orders, conducts regular visits on the spot to customers' homes and carries out the function of advising on any technical aspect.

The flow of information between clients and DELTA ends up with the R+D+i department. Being customer demands the focus of sales reps and planners, the R+D+i department is responsible for channelling all the customers' suggestions and needs that DELTA is not meeting, in order to study its feasibility and best of the possible alternatives.



A constantly developing cutting-edge technology

As a benchmark company, we have the latest machinery and equipment to meet the demands of an evolving industry. Our added value is our specialized technical advice geared towards our clients' goals.

An own R+D+i department

DELTA is a benchmark company in this sector thanks to years of research and innovation. Our own department of R+D+i works continuously with the needs of our customers and increasing their productivity through continuous improvement and innovation of our products and services. Our firm determination to keep improving every day is the key underlying all our projects and solutions.

Our main target is to apply the fruits of our research to the manufacture of new materials and production processes in order to improve the quality of our products. Thus, each of the projects in the R+D+i department counts on professionals from other departments of the company: we continuously promote the creation of knowledge among all individuals and business areas.

The continuous research for solutions has led to the development of the following patents:

- Blanking ejector (Patent No. 20801838): a quick release that gathers and separates the boxes in single use tooling.
- Membrane ejector (patent No. 9301379): safety system that prevents the return of expelled cuts.
- Die protection system (patent in progress): Square angles that prevent deformation of the equipment.
- Stacker Telescope (patent in progress): dual regulation system that ensures perfect framing of the boxes.
- Candle bracket frame (patent in progress): a supplement which is adaptable to any die machine that gets adjusted with a candle bracket, adjustable to the base frame.

Corporate Social Responsibility

In 2014 the company channels its philosophy and commitment towards the environment through what we call DELTA values. With the use of this label, Delta wants to allocate part of their profits to people and organizations that promote social equality, sport, health, sustainability and culture.

The first project in which DELTA VALUES is cooperating is the climber Catalan Oscar Cadiach's attempt to reach the summit of the Broad Peak, located between China and Pakistan, the last peak over 8,000 meters high that his vast experience is still lacking.

As a target for 2014, through DELTA values, the company wants to collaborate with the Gavà local government in social projects that help disadvantaged locals: In fact, Gavà will host the new DELTA's home.





Challenges in 2014:

- Consolidation of the new project in the new Gavà unit.
- Buying 3 cutting-edge machines: (1) plates milling machine, (2) three-dimensional milling machine for milling and machining engravings, (3) wood milling machine.
- Research and development of new materials in the form of international patents.
- To register the first machine designed and manufactured by DELTA allowing us to offer an even more excellent product.
- Finishing the vertical integration of all products that provide an added value to our clients.
- To establish quality control processes, online orders and quotes with all our clients.
- Auditing our own quality seal DELTA QUALITY through TÜV Rheinland.





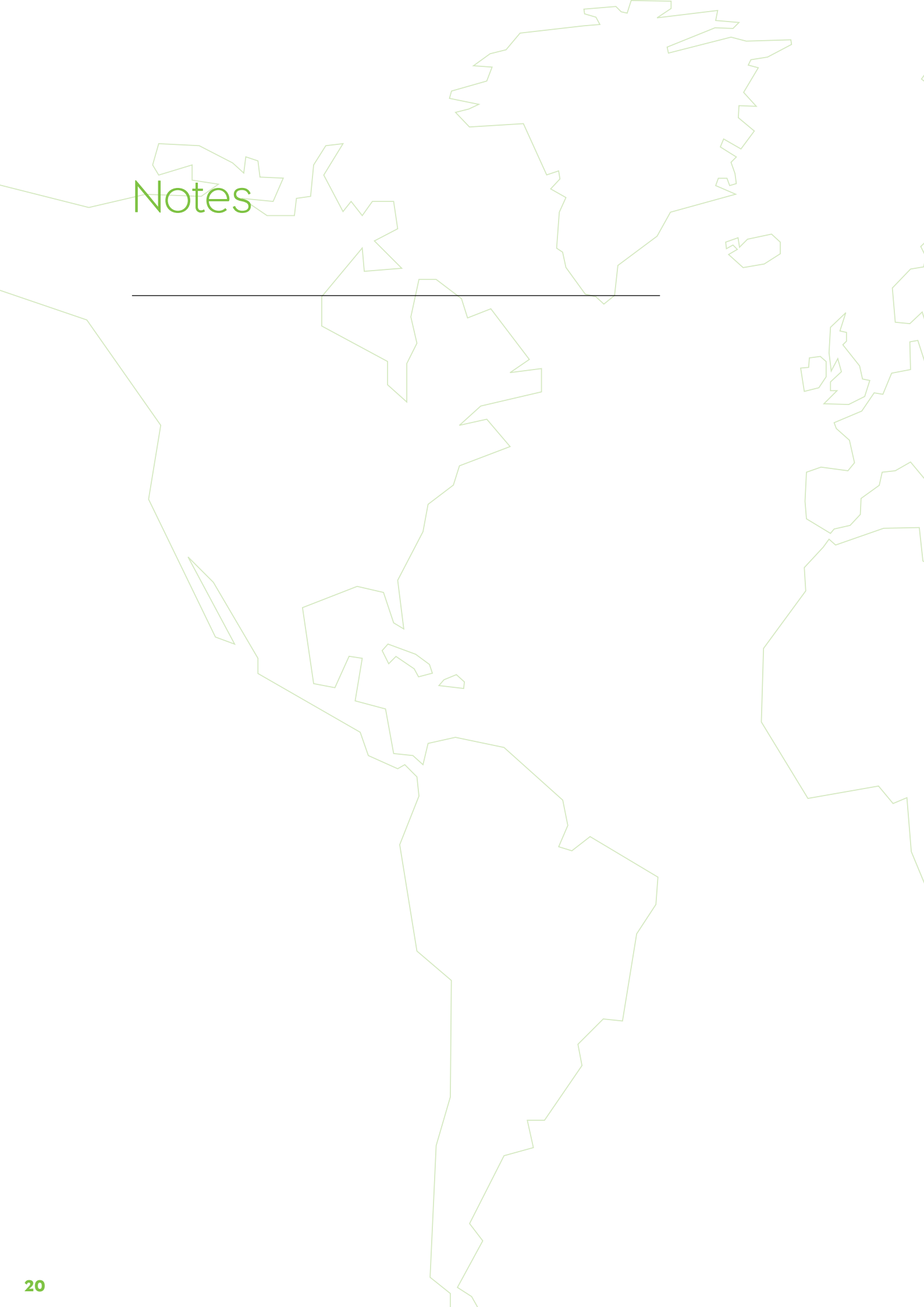
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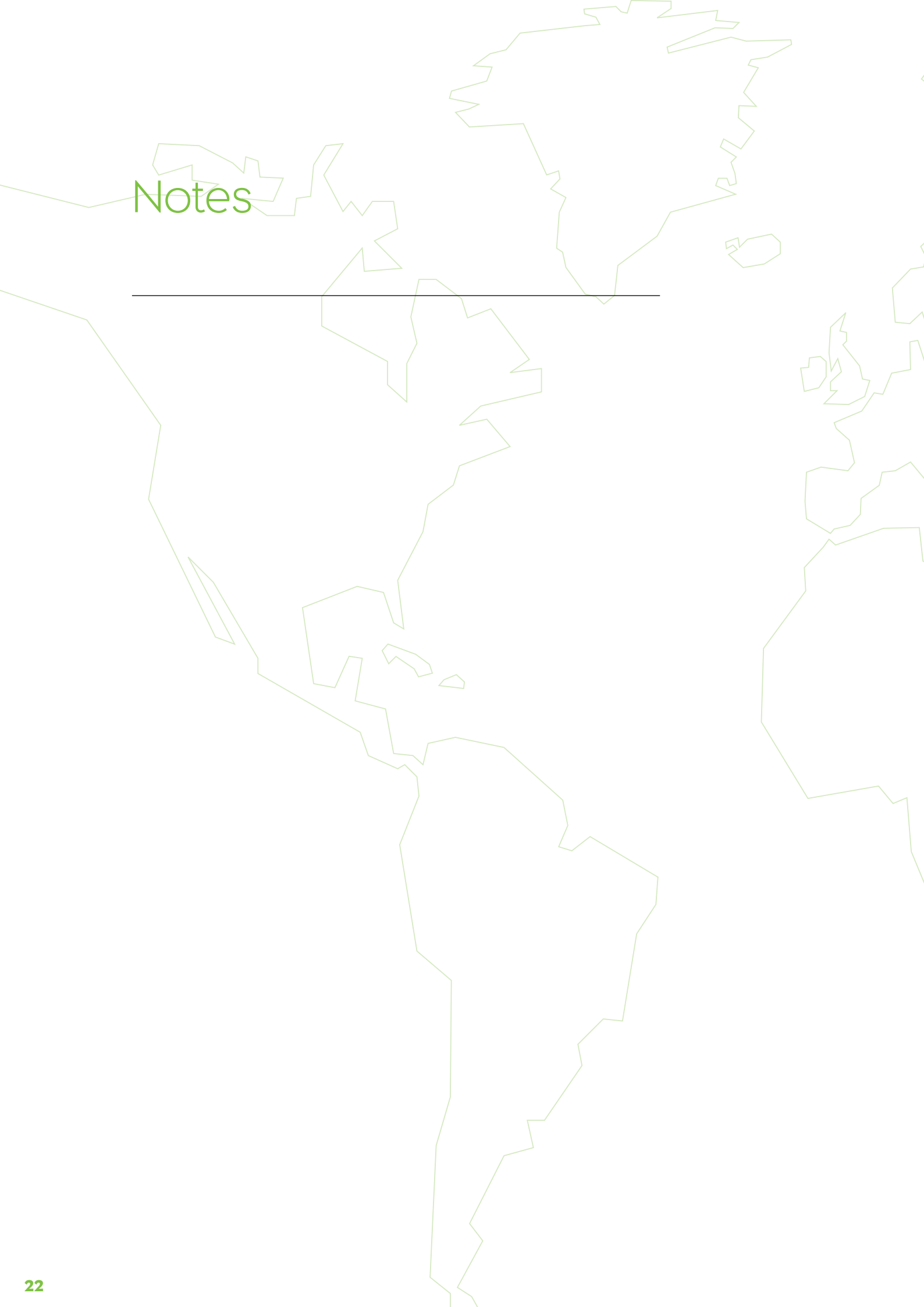
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